

Apollo Hospitals Enterprise Limited
 Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28
 Statement of Standalone Unaudited Financial Results for the Quarter Ended 30th June 2013

PART - I

(Rs. in Lakhs)

| Sno | Particulars | Quarter Ended | | Year Ended | |
|-----|---|---------------|--------------|--------------|---------------|
| | | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| | | Reviewed | Audited | Reviewed | Audited |
| 1 | Income from Operations | | | | |
| | (a) Net Sales/Income from Operations | 89504 | 84829 | 77739 | 331779 |
| | (b) Other Operating Income | - | - | - | - |
| | Total Income (a+b) | 89504 | 84829 | 77739 | 331779 |
| 2 | Expenditure | | | | |
| | (a) Cost of material consumed | 23103 | 21446 | 22302 | 86426 |
| | (b) Purchase of stock-in-trade | 24992 | 21775 | 19851 | 86399 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (1725) | 1002 | (2179) | (843) |
| | (d) Employee benefit expense | 13906 | 13242 | 12574 | 52440 |
| | (e) Depreciation & amortisation expense | 3073 | 2887 | 2511 | 10852 |
| | (f) Other expenditure | 12503 | 11886 | 10750 | 43882 |
| | (g) Selling and Distribution Expenses | 2131 | 2199 | 1402 | 8119 |
| | Total Expenditure | 77983 | 74437 | 67211 | 287275 |
| 3 | Profit from Operations before Other Income, Finance Cost & Exceptional items (1-2) | 11521 | 10392 | 10528 | 44504 |
| 4 | Other Income | 616 | 456 | 407 | 3103 |
| 5 | Profit from ordinary activities before finance cost & Exceptional items (3+4) | 12137 | 10848 | 10935 | 47607 |
| 6 | Finance Costs | 2047 | 2079 | 1367 | 7263 |
| 7 | Profit from ordinary activities after finance costs but before Exceptional items (5-6) | 10090 | 8769 | 9568 | 40344 |
| 8 | Exceptional Items | - | - | - | - |
| 9 | Profit (+) / Loss (-) from Ordinary Activities before tax (7+8) | 10090 | 8769 | 9568 | 40344 |
| 10 | Tax expense | | | | |
| | Current Tax (MAT) | 13 | (1139) | 1236 | 2953 |
| | Deferred | 2183 | 2810 | 1358 | 6933 |
| 11 | Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10) | 7894 | 7098 | 6974 | 30458 |
| 12 | Extraordinary item | - | 454 | - | 454 |
| 13 | Net Profit (+) / Loss (-) for the period (11+12) | 7894 | 7552 | 6974 | 30912 |
| 14 | Paid-up equity share capital (Face value Rs.5/- per share) | 6956 | 6956 | 6792 | 6956 |
| 15 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 265803 |
| 16 | Paid up Debt Capital | 31900 | 31900 | 20000 | 31900 |
| 17 | Earnings Per Share | | | | |
| | Before Extraordinary Item (Rs. 5/- of each) | | | | |
| | Basic | *5.67 | *5.10 | *5.17 | 22.10 |
| | Diluted | *5.67 | *5.10 | *5.01 | 21.89 |
| | After Extraordinary Item (Rs. 5/- of each) | | | | |
| | Basic | *5.67 | *5.43 | *5.17 | 22.43 |
| | Diluted | *5.67 | *5.43 | *5.01 | 22.22 |
| 18 | Debt Equity Ratio (DER) (Times) | 0.35 | 0.35 | 0.24 | 0.35 |
| 19 | Debt Service Coverage Ratio (DSCR) (Times) | 2.93 | 2.77 | 3.46 | 2.91 |
| 20 | Interest Service Coverage Ratio (ISCR) (Times) | 4.82 | 6.11 | 6.90 | 7.64 |
| 21 | Debenture Redemption Reserve | - | - | - | 8,000 |

* Not Annualised

(i) DER = Loan funds/Networth

(ii) DSCR = Profit Before Interest & Depreciation and after Tax / (interest on loans + long term debt obligations paid during the period)

(iii) ISCR = Profit Before Interest and Tax / Interest

PART - II : Select Information for the Quarter Ended 30th June 2013

| A | | Particulars of Shareholding : | | | |
|---|--|-------------------------------|-------------|-------------|-------------|
| 1 | Total Public Shareholding | 9,03,37,563 | 9,05,68,156 | 8,60,41,151 | 9,05,68,156 |
| | (a) Number of Shares | | | | |
| | (b) Percentage of Shareholding | 64.93% | 65.10% | 63.34% | 65.10% |
| 2 | Promoters and Promoter Group Shareholding | | | | |
| | a) Pledged/Encumbered | | | | |
| | No. of Shares | 2,62,22,172 | 1,94,57,172 | 1,61,57,172 | 1,94,57,172 |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 54.87% | 40.72% | 36.30% | 40.72% |
| | Percentage of shares (as a % of the total share capital of the company) | 18.85% | 13.99% | 11.89% | 13.99% |
| | b) Non-Encumbered | | | | |
| | No. of Shares | 2,15,66,282 | 2,83,31,282 | 2,83,54,445 | 2,83,31,282 |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 45.13% | 59.28% | 63.70% | 59.28% |
| | Percentage of shares (as a % of the total share capital of the company) | 15.50% | 20.36% | 20.87% | 20.36% |
| B | Investor Complaints | Quarter Ended 30th June 2013 | | | |
| | Pending at the beginning of the quarter | Nil | | | |
| | Received during the quarter | 44 | | | |
| | Disposed off during the quarter | 44 | | | |
| | Remaining unresolved at the end of the quarter | Nil | | | |

For APOLLO HOSPITALS ENTERPRISE LIMITED

Suneeta Reddy
SUNEETA REDDY
 Joint Managing Director

Apollo Hospitals Enterprise Limited

Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

**Segment Reporting under Clause 41 of the Listing Agreement with
Stock Exchange for the Quarter Ended 30th June 2013**

(Rs.in Lakhs)

| Particulars | Quarter Ended | | | Year Ended |
|--|---------------|---------------|---------------|---------------|
| | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| | Reviewed | Audited | Reviewed | Audited |
| 1. Segment Revenue (Net Sales / Income from each segment) | | | | |
| a) Healthcare Services | 59089 | 56268 | 52990 | 221672 |
| b) Pharmacy | 30422 | 28587 | 24766 | 110170 |
| c) Others | 616 | 910 | 407 | 3557 |
| TOTAL | 90127 | 85765 | 78163 | 335399 |
| Less : Intersegmental Revenue | 7 | 26 | 17 | 63 |
| Net Sales / Income from Operations | 90120 | 85739 | 78146 | 335336 |
| 2. Segment Results (profit (+) / loss (-) before Tax and Interest from each segment) | | | | |
| a) Healthcare Services | 10870 | 9904 | 10149 | 42505 |
| b) Pharmacy | 650 | 487 | 379 | 1999 |
| c) Others | 616 | 910 | 407 | 3557 |
| TOTAL | 12137 | 11301 | 10935 | 48061 |
| Less:(i) Interest (Net) | 2047 | 2079 | 1367 | 7263 |
| (ii) Other unallocable expenditure net of un-allocable income | - | - | | - |
| Profit Before Tax | 10090 | 9222 | 9568 | 40798 |
| 3. Capital Employed (Segment Assets-Segment Liabilities) | | | | |
| a) Healthcare Services * | 298652 | 288386 | 242006 | 288386 |
| b) Pharmacy | 33048 | 31466 | 28434 | 31466 |
| c) Others | 47929 | 49693 | 35660 | 49693 |
| TOTAL | 379629 | 369545 | 306100 | 369545 |

*includes capital employed in various hospital projects under construction

| | | | | |
|--|--------|--------|--------|--------|
| | 44,912 | 37,273 | 30,861 | 37,273 |
|--|--------|--------|--------|--------|

Notes :

- 1) The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 7th August 2013. Limited Review of these results as required under Clause 41 of the Listing Agreement has been carried out by the Statutory Auditors
- 2) Outstanding Global Depository Receipts (GDRs) as on 30th June 2013 were 999,142 constituting 0.72% of the total no. of shares of the company
- 3) Previous quarter/period's figures have been regrouped/rearranged wherever necessary to conform to the requirements of revised Schedule VI of the Companies Act, 1956.

for APOLLO HOSPITALS ENTERPRISE LIMITED

Place : Chennai
Date : 7th August 2013

DR. PRATHAP C REDDY
Executive Chairman

For APOLLO HOSPITALS ENTERPRISE LIMITED



SUNEETA REDDY
Joint Managing Director